



News Release

# Vontier Introduces New Convenience Retail Leader to Streamline Go-to-Market Approach

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Offerings across market-leading brands to transform customer experiences across fueling, EV charging, car wash, and retail services

RALEIGH, N.C.--(BUSINESS WIRE)-- **Vontier Corporation** ("Vontier") (NYSE: VNT), a leading global provider of critical technologies and solutions to connect, manage and scale the mobility ecosystem, today named **Andy Bennett** as Group President of Convenience Retail, uniting industry-leading brands under single leadership to create a more seamless customer experience in the rapidly evolving convenience store market.

Vontier's convenience retail offerings leverage the combined experience of well-established brands – Gilbarco Veeder-Root's fueling and environmental, Invenco's payment and connectivity, DRB's car wash automation, and Driivz's EV charging and energy management systems – to deliver integrated solutions to convenience retailers. Bennett, who has led Vontier's EV charging software business, Driivz, brings nearly three decades of experience scaling software and connected solutions in energy and industrial markets.

"Convenience stores are becoming multi-service mobility hubs, not just pit stops," said Bennett. "Our customers need technology that works seamlessly together and enables consumers to fuel or charge their vehicle, order food, or get their car washed – all while enjoying a consistent elevated experience. That's exactly what our integrated solutions deliver."

Vontier research shows **61% of U.S. drivers remain loyal** to their favorite convenience store, with nearly 80% of customers willing to drive out of their way to shop there. Yet many traditional convenience retailers struggle to meet consumers' expectations as they juggle multiple vendors with non-integrated systems, lack actionable data, and navigate an ever-changing payment landscape.

Vontier addresses these gaps with an integrated portfolio of retail solutions to give convenience retailers one partner for both operational excellence and superior customer experiences including:

- **Unified payments:** A connected payment platform across fueling, EV charging, car wash, and in-store pay points, which reduces certification costs and complexity, and provides a seamless, consistent consumer experience.
- **Operational Efficiency:** Provide remote management across a single platform via the Hub to enable asset productivity, manage compliance and reduce maintenance costs.
- **Consumer Engagement:** Media, subscription, and foodservice integrations at the pump drive revenue growth through in-store purchases and help strengthen consumer loyalty.
- **Smart Energy Management:** Driivz software optimizes energy use and maximizes EV charger uptime to improve reliability and lower operating expenses.

"Together, these solutions enable convenience retailers to deliver the integrated, modern experiences consumers expect while simplifying operations and unlocking new revenue opportunities. Our strategy focuses on streamlining our go-to-market approach and helping our convenience retail customers evolve their operations and offerings so they can continue to grow," said Mark Morelli, Vontier CEO.

## About Vontier

Vontier (NYSE: VNT) is a global industrial technology company uniting productivity, automation and multi-energy technologies to meet the needs of a rapidly evolving, more connected mobility ecosystem. Leveraging leading market positions, decades of domain expertise and unparalleled portfolio breadth, Vontier enables the way the world moves – delivering smart, safe and sustainable solutions to our customers and the planet. Vontier has a culture of continuous improvement and innovation built upon the foundation of the Vontier Business System and embraced by colleagues worldwide. Additional information about Vontier is available on the Company's website at [www.vontier.com](http://www.vontier.com).

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